

AutoZone proposes to construct and operate a 35,000 square foot mega hub in Cranston. Our mega hub format serves three purposes:

- 1) a retail outlet selling parts and accessories for area do-it-yourself vehicle owners that work on their own cars and trucks out of economic necessity or the simple joy and satisfaction of doing so. This component is the size of our traditional retail stores, 7,380 square feet in this instance.
- 2) a commercial sales outlet whereby we sell parts and accessories to local garages and repair shops as well as regional and national automotive repair chains and auto dealerships.
- 3) a hub component whereby we support our surrounding retail stores with quick fulfillment of parts and accessories not stocked or on hand in that staple at the time of customer need.

A mega hub is not a warehouse or distribution center and does not have excessive 18 wheeler traffic or deliveries. What makes it “mega” is that it serves these three components by carrying a much wider array of parts than a typical store, upwards of 100,000 SKU’s, thereby allowing us to say “yes” to a customer need almost every time! The remainder space of just under 28,000 square feet is essentially a giant “stockroom”, accessible to AutoZoners but not the general public.

Mega hubs typically employ 30-40 AutoZoners, probably 60-70% full time, with an average wage above \$15 and with full medical and other benefits for FT employees. The count and mix varies from location to location based on projected and actual sales volume. Probably half of those AutoZoners are on the road making deliveries to commercial customers or to our stores so on-site employee parking needs are far less (15 or less).

Please let me know if this is sufficient for the planner’s needs.

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